

## RLI In-Home Business

RLI updated their **In-Home Business** program effective **January 1, 2008**. These changes include an update of the eligible in-home business classes including the addition of several new classes. There was also a small rate change to accommodate the inclusion of several coverages. For an application or a quote for your customer's **In-Home Business** visit our website or give us a call!

## G<sup>3</sup> - Grand General Giveaway

Effective immediately, you can earn \$5 Circuit City gift cards for eligible applications that you write through our agency. The program will run throughout 2008, giving you a great opportunity to pick out many small gifts, or save up your cards and earn enough for that big item you've been dreaming about! The eligible products change, so keep an eye on which type of policies can earn you that extra \$5. Not only can you earn \$5 gift cards for writing these policies, you can earn a \$5 gift card per policy on any book roll of 25 or more policies no matter the policy type!

Go to [www.thehelpfulpeople.com](http://www.thehelpfulpeople.com) for a schedule for the first quarter of 2008 along with a full set of rules for **G3**. We hope you don't miss out on this great opportunity!

## Michigan DP-1, Vacant, and DP-3

As of **January 15**, there has been a rate increase on all renewal rates with **American Modern** for the **DP-1, Vacant, and DP-3** programs. This change only affects those policies that begin with 077. All new **DP-1, Vacant, and DP-3** policies will not be affected. If clients have a large increase with a 077 policy, then they should be re-quoted under the 085 class. This can be done in your office through modernLINK. If you do not have access to this online program, please give us a call and we'll set you up with a username and password.

## FREE LUNCH!

If you are interested in learning how you can earn lunch paid for by Grand General, go to our website and click the *Special Offer* box!

## American Modern 10+ Dwelling

**NOW ACCEPTING VACANT DWELLINGS!** This program is designed for an insured who owns 10 or more *rental* or *vacant* dwelling risks. **American Modern** makes it easy by adding all of the units onto one single policy.

- Schedule **10 or more rental or vacant dwellings**.
- No maximum limit on the number of properties.
- **Basic, Broad, or Special** Forms are available.
- Premises Liability can be written at \$100,000, \$300,000 or \$500,000.
- Deductibles between \$500 and \$25,000.

The rates are very reasonable. Call with questions or for quoting procedures.

## Michigan Aegis Online Rater

If you aren't already signed up with a username and password for the **Aegis** online rating and issuing system, do so now! With this new online feature, you can rate and issue Michigan **Manufactured Home** policies right in your office. Simply go to our website and click on *Aegis Security* under the *Company Logins* heading.

## MAIA Convention

Grand General will be at this year's MAIA convention in Dearborn, MI on February 27. Come by our booth and say hello!

## News You Need, But Might Have Missed

Give us a call with any questions from last month's *News You Need!* You can now check them out on our website. The topics included were:

- Flood Seminars in Michigan
- RLI In-Home Business
- Grand General Giveaway
- Minnesota Snowmobile
- American Modern Snowmobile
- American Modern 10+ Scheduled Dwelling
- RLI Personal Umbrella Online Rater
- Ohio Manufactured Home

