

# WATERCRAFT



American Modern Insurance Group's family of companies includes:

**American Modern Insurance Company**  
**American Modern Home Insurance Company**  
**American Southern Home Insurance Company**  
**American Family Home Insurance Company**

## HOURS OF OPERATION: 7:00 AM to 5:00 PM CST

American Modern Service Center **1-877-459-7767**  
Fax **1-877-459-7768**  
Claims **1-800-375-2075**  
Address: **American Modern Service Center**  
**P.O. Box 1560**  
**St. Charles, MO 63302-1560**  
Web Site: **www.amig.com**

## COVERAGES & ENDORSEMENTS

**Watercraft Liability:** Required coverage. Liability Only Coverage is available, and includes coverage for Bodily Injury (BI) and Property Damage (PD), including Pollution in the event of a covered loss. Limits greater than 100/100/100 are not available for any risk requiring an MVR Surcharge or if any previous Liability losses are declared at New Business. Limits of 500/500/500 or greater must be submitted for approval prior to binding. **JetSport Only:** Limits must be the same for all units on one policy.

**Medical Payments:** Included at a limit of \$1,000. Coverage is available in \$1,000 increments up to: \$25,000 (First Choice), and \$5,000 (JetSport).

**Watersports Liability:** Optional coverage. Includes BI and PD coverage for water-skiing, wakeboarding, and tubing activities. Certain boat types may either require or not permit this coverage.

**Watercraft Physical Damage:** Optional coverage. Physical Damage Only Coverage is not available. **First Choice:** Standard policy includes Agreed Value Coverage for boats new to 10 years and Market Value (ACV) Coverage for boats 11 or more years. **Optional First Choice Total Loss Coverages:** Total Loss Replacement Cost for units new to 3 years, Extended Agreed Value for units 11+ years, and Market Value (ACV) for boats new to 10 years. Replacement Cost Coverage is included for partial losses on parts up to 2 years of age or newer, regardless of boat age. Deductible options are 1% through 5% (some minimum deductible requirements apply). **JetSport:** ACV Coverage is provided for all units; deductibles can be \$250 (standard) and \$500.

**Package Endorsements:** Advantage, Advantage Plus, Yacht Plus and Professional Anglers. See back for coverage grid.

**Trailer Physical Damage:** Optional coverage, available with full coverage only. Provides Physical Damage for the trailer used to tow the insured watercraft. Subject to the following deductibles: \$250 (First Choice), and \$100 (JetSport).

**(First Choice) Boat Lift Physical Damage:** Optional coverage, available with full coverage only. Provides Physical Damage Coverage for a Boat Lift used to store the insured watercraft. Subject to a \$250 deductible.

**(First Choice) Tender/Dinghy:** Optional coverage, available with full coverage only. Provides liability coverage under the same provisions provided for the insured watercraft, and Market Value for the tender/dinghy. Tenders may be written on a stand alone basis.

**(First Choice) Extended Parts Replacement:** Optional coverage, available with full coverage only. Extends the 2 year partial loss provisions to cover parts up to 10 years old.

**(First Choice) Diminishing Deductible:** Optional coverage, available with full coverage only. Original deductible is reduced by 25% at renewal for each loss free policy period (reduction to 0%).

### **(First Choice) Named Storm Exclusion:**

Optional coverage, available with full coverage only. For East and Gulf coast states for boats moored

in Territory 51 and 52 (i.e., coastal counties). Customers can reject Named Storm (hurricane, tropical storm, etc.) and receive a reduced inland rate.

**(JetSport) Machinery Damage Exclusion:** Optional coverage, available with full coverage only. A flat \$50 credit will be provided. Coverage for damage to machinery and equipment will be excluded.

<u>DISCOUNTS</u>	<u>SURCHARGES</u>
10% Ownership Experience	25-100% MVR
5-10% Renewal	10-50% Loss Experience
5% Diesel Fuel (First Choice)	20% Multiple/ Corporate Owned
10-15% Transfer Discount (First Choice)	
10% Multi-Unit (JetSport)	

## UNIT & OPERATOR ELIGIBILITY

**OPERATOR:** The titled owner(s) must be at least 18 years of age, and be listed as the Named Insured(s) on the policy. All regular operators must be identified on the application. Minimum age requirements: **First Choice** (16 years), **JetSport** (14 years). Operators 17 years or older must hold a valid U.S. driver's license. If required by the state, operators must also hold a valid watercraft operator's license. The following owners/operators are **not** eligible: Any risk with pending insurance claims with another carrier; customers who want seasonal coverage or have a history of cancellation for non-payment; if there is any intent to receive financial benefit for their watercraft use; during a 36-months preceding the effective date of the policy any owner/operator with more than 6 Minor/Accident Violations, 1 Major Violation, a combination of 1 Major and 1 Minor/Accident, 1 declared Liability loss, 2 declared Hull losses, or any felony charge, conviction or plea within 10 years.

**UNIT:** The following units and conditions are not eligible: Theft prone storage areas; existing deficiencies or damage; units specifically used for racing (local sailing regattas are acceptable, but limited to 6 per policy term); storage greater than 300 miles from residence (see underwriting guidelines); units held for sale or consignment; storage in restricted areas; units with more than 2 owners / 4 regular operators; engines modified to increase speed; speeds in excess of 120 mph; speeds in excess of 60 mph for boats older than 15 years; units not stored in the U.S., or used for navigation outside the U.S., Canada and permitted Mexico (no Bahamas, etc.); any unit used for business or commercial purposes excluding permitted fishing tournaments; homemade or custom watercraft/trailer; **First Choice Only: Refer to the unit eligibility section of the 2008 guidelines for complete clarification.** Values in excess of \$500,000; steel hulls other than Houseboats; hulls of ferro-cement, Kevlar, wood, or wood epoxy; Houseboats moored in coastal waters; boats used as a primary residence; manually powered (excluding Sailboats); boats built before 1993 with jet-drive engines; boats with more than 2 main engines (Sport-Fishing with up to 4 outboards are permitted); boats greater than 64' (125' for Houseboats).

**MVR REQUIREMENTS:** At New Business, the following situations will require an MVR prior to binding: Limits greater than 300/300/300; owners 25 years of age or less requesting Liability limits of 100/100/300 or greater; any declared moving violations; operators added after the receipt of an application; **First Choice Only:** Any boat with a top capable speed greater than 60 mph.

**FIRST CHOICE OWNERSHIP REQUIREMENTS:** For boats greater than 26' (Houseboats only type > 64'), the owner must have prior ownership experience if the boat is within the following lengths:

**27' to 34'** – 1 year of ownership of a boat greater than 18'.

**35' to 42'** – 1 year of ownership of a boat greater than 24'.

**43' to 64'** – 1 year of ownership of a boat greater than 30'.

**65' – 125'** – 1 year ownership of a boat greater than 40'

**COVERAGES, DISCOUNTS, SURCHARGES AND ELIGIBILITY WILL VARY FROM STATE TO STATE.**

# AMERICAN MODERN INSURANCE GROUP

Operator Eligibility	Age & Ownership	MVR & Loss History	Experience Period
	The titled owner(s) must be at least 18 years of age, and be listed as the Named Insured(s) on the policy.	No more than: 6 Minor / Accident Violations, 1 Major Violation, a combination of 1 Major and 1 Minor / Accident, 1 declared Liability loss, and/or 2 declared Physical Damage losses.	3 years (36 consecutive months) preceding the effective date of the policy.
For units greater than 26' in length, the owner must have prior ownership experience with the subject unit or prior units.	An MVR must be ordered prior to binding for all of the following: Limits greater than 300/300/300; owners 25 years of age or less requesting limits of 100/100/300 or greater; any declared violations; operators added after the receipt of an application; if the wife is indicated as the owner and husband is not shown or listed as an operator; top speed > 60 mph.	Owners or regular operators must not have any pending insurance claims with another insurance carrier.	

**Subject to the last ten years:** Any operator that has ever been charged, convicted or plead no contest to any felony violation is not eligible.

## First Choice Unit Rules

**The following situations outline distinct INELIGIBILITY rules for certain higher risk boat types. Please refer to the guidelines for further clarification and descriptions of ALL boat types.**

<b>Airboat</b>	> 80 mph; units > 20 years old; aircraft engines or propellers; makes or models not identified in modernLINK; owners with < 2 years of operating comparable airboats. If the HP is > 400, the following <b>ADDITIONAL</b> rules apply: Owners or operator < 25 years old, owners with < 2 years of boat ownership experience; units > 10 years old; MVR results requiring a surcharge
<b>Bass / Walleye (up to 90 mph)</b>	Speeds > 90 mph; <b>IF &gt; 60 mph</b> the following are not eligible: units > 20 years old; owners and operators < 25 years old; owners with < 2 years of previous ownership experience; MVR results requiring a surcharge.
<b>Houseboat</b>	> 64' <b>AND</b> > 15 years old; steel hulls > 15 years old; speed > 30 mph; moored in an East or Gulf coast territory.
<b>Hovercraft</b>	Speed > 60 mph; makes or models not identified in modernLINK; units not used primarily on or around water.
<b>Sport Fishing (up to 79 mph)</b>	Inboard/Outboard (stern drive) engines; > 2 inboard engines; > 4 outboard engines
<b>Mid-Performance (61-70 mph)</b>	Units > 20 years old; owners with < 2 years previous ownership experience; owners < 25 years of age; MVR results requiring a surcharge; Makes or models not identified in modernLINK; > 2 main engines.
<b>Mid-Performance (71-79 mph) AND High-Performance (80+ mph)</b>	Units > 20 years old; speeds > 120 mph; values < \$50,000; lengths < 26 feet; > 2 main engines; > 700 horsepower per engine; owners and operators < age of 30; owners with < 3 years previous ownership experience with Mid or High Performance Boats; MVR results requiring a surcharge; previous watercraft liability claims in the 3 years OR > 1 physical damage (hull) claim OR 1 hull claim > \$10,000 in the 3 years prior to the effective date that; makes or models not identified in modernLINK; any unit identified in modernLINK as Restricted.

**Once a calculated speed for Cruiser, Pontoon, Runabout, Ski Boat, Sport-Fishing, Trawlers and Mid-Performance has reached its maximum allowable speed, a reclassification will occur in modernLINK (i.e., 65 mph Runabout will be reclassified as Mid-Performance).**

## Available Package Endorsements

Coverages Included	First Choice Endorsements and Limits			
	Advantage	Advantage Plus	Yacht Plus	Professional Angler
<b>Uninsured/Underinsured Watercraft and Non-Owned Liability</b>	50% of Per Person Watercraft Liability	Equal to Per Person Watercraft Liability	Equal to Per Person Watercraft Liability	Equal to Per Person Watercraft Liability
<b>Towing and Emergency Assistance</b>	\$350 (\$1,000 per policy term)	\$1,500 (\$3,000 per policy term)	\$2,500 (\$5,000 per policy period)	\$1,500 (\$3,000 per policy period)
<b>Personal Effects</b>	\$1,000	\$5,000	\$10,000	\$10,000
<b>Travel Loss Reimbursement</b>	N/A	N/A	\$1,000 per day (\$10,000 per policy period) Watercraft Rental; \$1,000 (\$2,500 per policy period) Emergency Lodging, Meal, and Transportation	N/A
<b>Tournament Fee Reimbursement</b>	N/A	N/A	N/A	\$500 (\$1,500 per policy term)

Coverages Included	JetSport Endorsements and Limits	
	Advantage	Advantage Plus
<b>Uninsured Watercraft and Non-Owned Watercraft Liability</b>	Greater of \$15,000 or 50% of Per Person Watercraft Liability	Equal to Per Person Watercraft Liability
<b>Towing and Emergency Assistance</b>	\$150 (\$300 per policy term)	\$250 (\$500 per policy term)
<b>Personal Effects</b>	\$150	\$300

## Payment Plans

1-Pay	2-Pay	4-Pay (only in AL, AZ, AR, CA, FL, GA, LA, MS, NM, NC, SC, TN, TX, VA)
Paid in Full	50% down with 1 installment due in 60 days	25% down with 3 installments due in 60, 120, and 180 days
<b>Payment Methods</b>	Credit Card (MasterCard®, Visa®, Discover®, and American Express®), EFT (One Time Payment) and Bill to Policyholder.	
	<b>2-Pay and 4-Pay down payments MUST include Service Fee.</b>	

**COVERAGES, DISCOUNTS, SURCHARGES AND ELIGIBILITY WILL VARY FROM STATE TO STATE.**